

appraisals of market prospects for specific commodities and industries, covering such aspects as production, exports, imports, sales, inventories, employment, investment, costs and prices. Regional analyses include appraisals of employment and income and development opportunities as they vary in the different parts of the country. In the investment field forecasts of likely levels of private and public investment are prepared and the varying effects of investment on business conditions appraised.

The Industrial Development Division.—This Division co-ordinates the assistance offered by the Federal Government in the establishment of new industries in Canada. Acting in this capacity, the Division provides information on a multiplicity of matters pertaining to industry establishment, and assists in solving the variety of particular problems which Canadian and foreign businessmen encounter.

The Division also aids those established firms that wish to expand into new lines of production. Inquiries from foreign firms and individuals regarding the manufacture of products in Canada under licence or royalty are screened and brought to the attention of Canadian manufacturers interested in producing additional items.

The movement of German scientists and technicians to Canada and their assignment to Canadian firms that have applied for their services also falls within the sphere of the activities of the Industrial Development Division. In addition, the Division acts in an advisory capacity to the Immigration Branch of the Department of Citizenship and Immigration regarding the admission of individuals, other than from Commonwealth countries and the United States, who wish to establish new industries in Canada.

The Division works in close co-operation with a widespread network of organizations throughout Canada, including industrial development departments of the provinces, municipalities, railways, banks, power companies, chambers of commerce, boards of trade, and the Canadian Manufacturers' Association.

The International Trade Relations Division.—The International Trade Relations Division (formerly Commercial Relations and Foreign Tariffs Division), is concerned with the preparation of studies on international trade developments and the interpretation of the effect of these developments on the Canadian economy as a whole as well as on the domestic and foreign trade of Canada. This Division compiles information on tariffs and customs regulations, foreign exchange and trade documentation of other countries for the use of Canadian exporters and other branches of the Government. One of the main functions of this Division is to analyse the foreign trade situation and the effects of changing foreign tariffs and customs practices in preparation for meetings on the General Agreement on Tariffs and Trade with accompanying tariff negotiations.

The Economic Forecasting Division.—This Division is responsible for the preparation of over-all appraisals of economic conditions in Canada, including levels of employment, income, production, trade and prices. The Division draws for its material on the other divisions of the Economic Research and Development Branch and of the Department of Trade and Commerce, as well as other Government departments and agencies and private groups.

Information Division.—The principal function of the Information Division is to furnish the commercial community of Canada with information concerning the assistance obtainable by exporters and importers from the Department of Trade and Commerce. This Division is responsible also for stimulating a better appreciation by the general public of the importance of trade to the welfare of Canada.